

Fact Sheet

Mission: We dramatically increase the performance, productivity and success of organizations through unleashing the positive potential of an educated, engaged, aligned workforce.

History: Founded in 1986, as a one person, woman-owned company, The Management Edge® is known for dramatically increasing performance and productivity by working with groups to remove the inter-personal obstacles to completing technical tasks. By resolving issues between people, the good intentions of co-workers are realized, good ideas are heard, alignment is built and goals are achieved more efficiently.

The Management Edge has over 17 years of experience of successful work with government agencies in team building, leadership training, conflict management and resolution and has trained thousands of individuals in hundreds of organizations throughout the U.S., Puerto Rico and Germany.

Services: The Management Edge® provides services and products to address workplace interactions, team building, collaborative work processes, work style differences, change management, and professional development. Their consultants are seasoned, highly skilled, organization development, management and training professionals at the top of their field.

Clients:

US Army Engineering and Support Center: Conflict Management and Dispute Resolution Course

US Army Corps of Engineers: Leadership Development Training and Supervisor Development Training

NAVFAC SE: Partnering Facilitation, Training and Support Services

US Air Force: Partnering Facilitation, Training and Support Services

NAVFAC Atlantic: Partnering Facilitation, Training and Support Services;

NASA: Partnering Facilitation, Training and Support Services

Neilson Media: Conflict Management and Dispute Resolution

Progress Energy: Leadership development

Tenera: Leadership Development and Executive and company-wide Team building

AT&T: MBTI, team building, conflict management

ABBES: Executive and company-wide Team building

CH2MHill: Partnering Facilitation, Team Building and Training

Booz Allen: Partnering Facilitation, Team Building Training

Certifications:

8(a) Small Disadvantaged Business, Women Owned

8(m) WOSB Woman Owned Small Business

WBENC Certified, WOSB

MBE Certified, WOB, State of Florida

MBTI® Certified which provides more in-depth insights into each individual's personality type and behavior and how that affects the team.